University of Mumbai



Revised Syllabus and Question Paper Pattern of Courses of B.Com. (Accounting and Finance) Programme at Semester I and II

Under Credit, Grading and Semester System

With Effect from Academic Year 2013-2014

Board of Studies-in-Accountancy, University of Mumbai

Revised Syllabus and Question Paper Pattern of Courses of B.Com. (Accounting and Finance) Programme at Semester I and II

Semester I (Seven Courses)	
Course No.	Title of the Course
1.1.1	Financial Accounting - Elements of Financial Accounting - Paper I
1.1.2	Cost Accounting - Introduction and Element of Cost - Paper I
1.1.3	Economics - Micro Economics - Paper I
1.1.4	Commerce - Business Environment - Paper I
1.1.5	Accounting with Use of Accounting Softwares - Introduction and Applications - Paper I
1.1.6	Business Communication - Paper I
1.1.7	Foundation Course - Commercial Environment - Paper I

Semester II (Seven Courses)	
Course No.	Title of the Course
1.2.1	Financial Accounting - Special Accounting Areas - Paper II
1.2.2	Auditing - Introduction and Planning - Paper I
1.2.3	Financial Management - Introduction to Financial Management - Paper I
1.2.4	Taxation - Indirect Taxes - Paper I
1.2.5	Business Law - Business Regulatory Framework - Paper I
1.2.6	Quantitative Methods for Business - Paper I
1.2.7	Business Communication - Applications in Business - Paper II

Revised Syllabus and Question Paper Pattern of Courses of B.Com. (Accounting and Finance) Programme at Semester I

Course	Title of the Course	
No.		
1.1.1	Financial Accounting - Elements of Financial Accounting - Paper I	
1.1.2	Cost Accounting - Introduction and Element of Cost - Paper I	
1.1.3	Economics - Micro Economics - Paper I	
1.1.4	Commerce - Business Environment - Paper I	
1.1.5	Accounting with Use of Accounting Softwares - Introduction and Applications - Paper I	
1.1.6	Business Communication - Paper I	
1.1.7	Foundation Course - Commercial Environment - Paper I	

1.1.1 Financial Accounting - Elements of Financial Accounting - Paper I

Sr. No.	Modules	No. of Lectures
1	Accounting Standards Issued by ICAI and Inventory Valuation	12
2	Final Accounts	12
3	Accounting from Incomplete Records	14
4	Fire Insurance Claims	12
	Total	50

Sr. No.	Modules / Units
1	Accounting Standards Issued by ICAI and Inventory Valuation
1.1	Accounting Standards:
	Concepts, Benefits, Procedures for Issue of Accounting Standards
	Various AS:
	AS – 1: Disclosure of Accounting Policies
	(a) Purpose (b) Areas of Policies (c) Disclosure of Policies
	(d) Disclosure of Change in Policies (e) Illustrations
	AS – 2: Valuation of Inventories (Stock)
	(a) Meaning, Definition (b) Applicability (c) Measurement of Inventory
	(d) Disclosure in Final Account (e) Explanation with Illustrations
	AS – 9: Revenue Recognition
	(a) Meaning and Scope (b) Transactions Excluded (c) Sale of Goods
	(d) Rendering of Services (e) Effects of Uncertainties (f) Disclosure (g) Illustrations
1.2	Inventory Valuation
	Meaning of Inventories
	Cost for Inventory Valuation
	Inventory Systems : Periodic Inventory System and Perpetual Inventory System
	Valuation: Meaning and Importance
	Methods of Stock Valuation as per AS – 2:
	FIFO and Weighted Average Method
	Computation of Valuation of Inventory as on Balance Sheet Date:
	If Inventory is taken on a Date After the Balance Sheet or Before the Balance
_	Sheet
2	Final Accounts
2.1	Expenditure
	a) Capital (b) Revenue
	Receipts
	a) Capital (b) Revenue
2.2	Adjustments and Closing Entries
2.3	Final Accounts of Manufacturing Concerns (Proprietary Firm)
3	Accounting from Incomplete Records
	Introduction
	Problems on Preparation of Final Accounts of Proprietary Trading Concern
-	(Conversion Method)
4	Fire Insurance Claims
	Computation of Loss of Stock by Fire
	Ascertainment of Claim as per the Insurance Policy
	Exclude: Loss of Profit and Consequential Loss

Maximum Marks: 60 Questions to be Set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Q-1	Full Length Practical Question	15 Marks
	OR	
Q-1	Full Length Practical Question	15 Marks
Q-2	Full Length Practical Question	15 Marks
	OR	
Q-2	Full Length Practical Question	15 Marks
Q-3	Full Length Practical Question	15 Marks
	OR	
Q-3	Full Length Practical Question	15 Marks
Q-4	Objective Questions*	15 Marks
	(*Multiple Choice / True or False / Match the Columns / Fill in the Blanks)	
	OR	
Q-4	Theory Questions*	15 Marks
	(*Short Notes / Short Questions)	

Note: Full Length Question of 15 Marks may be Divided into Two Sub Questions of 08 and 07 Marks.

- Introduction to Accountancy by T.S. Grewal, S. Chand and Company (P) Ltd., New Delhi
- Advance Accounts by Shukla and Grewal, S. Chand and Company (P) Ltd., New Delhi
- Advanced Accountancy by R.L Gupta and M. Radhaswamy, S. Chand and Company (P) Ltd., New Delhi
- Modern Accountancy by Mukherjee and Hanif, Tata Mc. Grow Hill and Co. Ltd., Mumbai
- Financial Accounting by Lesile Chandwichk, Pentice Hall of India Adin Bakley (P) Ltd.,
 New Delhi
- Financial Accounting for Management by Dr. Dinesh Harsalekar, Multi-Tech. Publishing Co. Ltd., Mumbai
- Financial Accounting by P.C. Tulsian, Pearson Publications, New Delhi
- Accounting Principles by R.N. Anthony and J.S. Reece, Richard Irwin, Inc.
- Financial Accounting by Monga, J.R. Ahuja, Girish Ahuja and Ashok Shehgal, Mayur Paper Back, Noida
- Compendium of Statement and Standard of Accounting, ICAI
- Indian Accounting Standards, Ashish Bhattacharya, Tata Mc. Grow Hill and Co. Ltd., Mumbai
- Financial Accounting by Williams, Tata Mc. Grow Hill and Co. Ltd., Mumbai
- Company Accounting Standards by Shrinivasan Anand, Taxman, New Delhi
- Financial Accounting by V. Rajasekaran, Pearson Publications, New Delhi
- Introduction to Financial Accounting by Horngren, Pearson Publications, New Delhi
- Financial Accounting by M. Mukherjee and M. Hanif, Tata McGraw Hill Education Pvt. Ltd., New Delhi
- Financial Accounting a Managerial Perspective, Varadraj B. Bapat, Mehul Raithatha, Tata McGraw Hill Education Pvt. Ltd., New Delhi

1.1.2 Cost Accounting - Introduction and Elements of Cost - Paper I

Sr. No.	Modules	No. of Lectures
1	Introduction to Cost Accounting	12
2	Material Cost	14
3	Labour Cost	12
4	Overheads	12
Total 50		50

Sr. No.	Modules / Units
1	Introduction to Cost Accounting
	Evolution
	Objectives and Scope of Cost Accounting
	Importance and Advantages of Cost Accounting
	Difference between Cost Accounting and Financial Accounting
	Limitations of Financial Accounting
	Definitions: Cost, Costing and Cost Accounting
	Classification of Cost on Different Bases
	Cost Allocation and Apportionment
	Coding System
	Essentials of Good Costing System
2	Material Cost
	Material Cost: The Concept
	Material Control Procedure
	Documentation
	Stock Ledger, Bin Card
	Stock Levels
	Economic Order Quantity (EOQ)
3	Labour Cost
	Labour Cost: The Concept
	Composition of Labour Cost
	Labour Cost Records
	Overtime / Idle Time / Incentive Schemes
4	Overheads
	Overheads: The Concept
	Classification of overheads on different bases
	Apportionment and Absorption of Overheads

Maximum Marks: 60 Questions to be Set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Q-1	Full Length Practical Question	15 Marks
	OR	
Q-1	Full Length Practical Question	15 Marks
Q-2	Full Length Practical Question	15 Marks
	OR	
Q-2	Full Length Practical Question	15 Marks
Q-3	Full Length Practical Question	15 Marks
	OR	
Q-3	Full Length Practical Question	15 Marks
Q-4	Objective Questions*	15 Marks
	(*Multiple Choice / True or False / Match the Columns / Fill in the Blanks)	
	OR	
Q-4	Theory Questions*	15 Marks
	(*Short Notes / Short Questions)	

Note: Full Length Question of 15 Marks may be Divided into Two Sub Questions of 08 and 07 Marks.

- Lectures on Costing by Swaminathan: S. Chand and Company (P) Ltd., New Delhi
- Cost Accounting by C.S. Rayudu, Tata Mc. Grow Hill and Co. Ltd., Mumbai
- Cost Accounting by Jawahar Lal and Seema Srivastava, Tata Mc. Grow Hill and Co. Ltd., Mumbai
- Cost Accounting by Ravi M. Kishore, Taxmann Ltd., New Delhi
- Principles and Practices of Cost Accounting by N.K. Prasad, Book Syndicate Pvt. Ltd., Calcutta
- Cost Accounting Theory and Practice by B.K. Bhar, Tata Mc. Grow Hill and Co. Ltd., Mumbai
- Cost Accounting Principles and Practice by M.N. Arora, Vikas Publishing House Pvt. Ltd., New Delhi
- Advanced Cost and Management Accounting: Problems and Solutions by V.K. Saxena and C.D. Vashist, S. Chand and Company (P) Ltd., New Delhi
- Cost Accounting by S.P. Jain and K.L. Narang, Kalyani Publishers, Ludhiana
- Modern Cost and Management Accounting by M. Hanif, Tata McGraw Hill Education Pvt. Ltd., New Delhi

1.1.3 Economics - Micro Economics - Paper I

Sr. No.	Modules	No. of Lectures
1	Introduction	06
2	Demand and Supply Analysis	08
3	Theory of Production	06
4	Cost and Revenue Analysis	06
5	Market Structure	12
6	Pricing Practices, Market Failure and Project Planning	12
	Total	50

Sr. No.	Modules / Units	
1	Introduction	
	(a) Concept of Scarcity	
	(b) Choice and Efficiency (with Reference to PPC)	
	(c) Basic Tools in Economic Analysis	
	i. Equations	
	ii. Functions	
	iii. Identities	
	iv. Slope	
	v. Time Series	
	vi. Cross Section Data	
	vii. Scatter Diagrams	
	viii. Derivatives and Limits	
2	Demand and Supply Analysis	
	(a) Demand Function and Determinants of Demand	
	(b) Supply Function and Determinants of Supply	
	(c) Determination of Equilibrium Price in an Open Market	
	(d) Concept and Importance of Elasticity of Demand: Price, Income, Cross and	
	Promotional	
	(e) Consumer's Surplus	
	(f) Demand Forecasting: Meaning, Significance and Methods	
	(g) Case Studies	
3	Theory of Production	
	(a) Production Function: Short Run and Long Run	
	(b) Law of Variable Proportions	
	(c) Producer's Equilibrium	
	(d) Principle of Returns to Scale	
	(e) Economies of Scale	
	(f) Case Studies	
4	Cost and Revenue Analysis	
	(a) Cost Concepts: Fixed and Variable Costs	
	(b) Behavior of Cost Curves: Short Run and Long Run	
	(c) Producer's Surplus	
	(d) Revenue Concepts: Total Revenue, Average Revenue and Marginal Revenue	
	under Perfect Competition and Monopoly	
	(e) Break-Even Analysis	
	(f) Case Studies	
5	Market Structure	
	(a) Features of Perfect Competition and Monopoly	
	(b) Long-run Equilibrium of a Firm and Industry under Perfect Competition and	
	Monopoly	
	(c) Features of Monopolistic Competition	
	(d) Features of Oligopoly: Price Indeterminateness, Cartel Formation and Forms	
	of Price Leadership	
	(e) Case Studies	

6	Pricing Practices, Market Failure and Project Planning	
6.1	Pricing Practices	
	(a) Price Discrimination	
	(b) Dumping	
	(c) Marginal-Cost Pricing	
	(d) Cost-Plus Pricing	
	(e) Case Studies	
6.2	Market Failure	
	(a) Concept of Market Failure and Inefficiency (Productive and Allocative	
	Inefficiency using PPC)	
	(b) Causes of Market Failure (Public Goods, Market Power, Externalities,	
	Information Asymmetry and Equity)	
	(c) Government Intervention and Market Efficiency	
	(d) Case Studies	
6.3	Capital Budgeting	
	(a) Meaning and Importance	
	(b) Steps in Investment Appraisal	
	(c) Case Studies	

Maximum Marks: 60 Questions to be Set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Q-1	Objective Type Question	15 Marks
Q-2	Question with Internal Choice within the Questions	15 Marks
Q-3	Question with Internal Choice within the Questions	15 Marks
Q-4	Question with Internal Choice within the Questions	15 Marks

Note: Questions can be Sub-divided into (a) and (b), if Necessary, for 8 and 7 Marks Respectively.

- The Macro Economics Today by Bradley R. Schiller, Tata McGraw-Hill, New Delhi
- Microeconomics by B. Douglas Bernheim and Michael D. Whinston, Tata McGraw-Hill, New Delhi
- Economics, by R.G. Lipsey and A.K. Chrystal, Oxford University Press, New Delhi
- Economics: Principles and Applications by N.G. Mankiw, Cengage Learning, New Delhi
- Microeconomics by R.S. Pindyck and D.L. Rubinfeld, Pearson Education, New Delhi
- Principles of Economics by J.E. Stiglitz and C.E. Walsh, W.W. Norton, New York
- Microeconomics: Theory and Applications by D.L. Salvatore, Oxford University Press, New Delhi
- Managerial Economics by Suma Damodaran, Oxford University Press, New Delhi
- Intermediate Microeconomics: A Modern Approach by H.R. Varian, W.W. Norton, New York
- Microeconomic Theory by Sen and Anindya, Oxford University Press, New Delhi
- Modern Microeconomics by A .Koutsoyiannis, MacMillan Press, New Delhi
- Business Economics by H.L. Ahuja, Business Economics, S. Chand and Company (P) Ltd.,
 New Delhi

1.1.4 Commerce - Business Environment - Paper I

Sr. No.	Modules	No. of Lectures
1	Business and its Environment	08
2	Business and Society	16
3	Contemporary Issues	12
4	International Environment	14
Total		50

Sr. No.	Modules / Units
1	Business and its Environment
	1. Business Objectives, Dynamics of Business and its Environment, Types of
	Business Environment
	2. Environmental Analysis: Importance, Factors, PESTEL Analysis, SWOT Analysis
2	Business and Society
	1. Business Ethics: Nature and Scope of Ethics, Ethical Dilemmas, Corporate
	Culture and Ethical Climate
	2. Development of Business Entrepreneurship: Entrepreneurship and Economic
	Development, Micro, Small and Medium Enterprises Development (MSMED)
	Act, 2006, Entrepreneurship as a Career Option
	3. Consumerism and Consumer Protection: Consumerism in India, Consumer
	Protection Act 1986
3	Contemporary Issues
	1. Corporate Social Responsibility and Corporate Governance: Social
	Responsibility of Business, Ecology and Business, Carbon Credit
	2. Social Audit: Evolution of Social Audit, Benefits of Social Audit, Social Audit v/s
	Commercial Audit
4	International Environment
	1. Strategies for going Global: MNCs and TNCs, WTO
	2. Foreign Trade in India- Balance of Trade, FDI Investment Flows and its
	Implication for Indian Industries

Maximum Marks: 60 Questions to be Set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Q-1	Objective Type Question	15 Marks
Q-2	Question with Internal Choice within the Questions	15 Marks
Q-3	Question with Internal Choice within the Questions	15 Marks
Q-4	Question with Internal Choice within the Questions	15 Marks

Note: Questions can be Sub-divided into (a) and (b), if Necessary, for 8 and 7 Marks Respectively.

- Business Environment Text and Cases by M.B. Shukla, Taxman Publications, New Delhi
- Global Economy and Business Environment by Francis Cherunilam, Himalaya Publication House, Mumbai
- Business Environment: Text and Cases by Francis Cherunilam, Himalaya Publication House, Mumbai
- Indian Economy by Dutt and Sundaram, S. Chand and Company Pvt. Ltd., New Delhi
- Essentials of Business Environment by K. Aswathappa, Himalaya Publication House, Mumbai
- Business Environment by Justin Paul, Tata McGraw Hill Education Pvt. Ltd., New Delhi
- Indian Economy by Misra and Puri, Himalaya Publishing House, Mumbai
- Entrepreneurial Development by S.S. Khanka, S. Chand and Company Pvt. Ltd., New Delhi
- Dynamics of Entrepreneurship by Vasanta Desai, Himalaya Publishing House, Mumbai
- Entrepreneurship and Small Development Business Management by C.B. Gupta and S.S. Khanka, Sultan Chand and Sons, New Delhi
- Entrepreneurship by David H. Holt, PHI Learning Pvt. Ltd., New Delhi
- Management of Small-Scale Industries by Vasant Desai, Himalaya Publishing House, Mumbai
- Business and Government by Francis Cherunilam, Himalaya Publishing House, Mumbai
- Corporate Governance in India by Jayati Sarkar and Subrata Sarkar, Sage Publications,
 New Delhi
- Corporate Governance: Principles, Policies and Practices by A.C. Fernando, Pearson Education India, New Delhi

1.1.5 Accounting with Use of Accounting Softwares - Introduction and Applications - Paper I

Sr. No.	Modules	No. of Lectures
1	Introduction to Computers	03
2	Office Productivity Tools	08
3	Web	02
3	Accounting with Use of Accounting Softwares	37
	Total	50

Sr. No.	Modules / Units
1	Introduction to Computers
	(a) History of Computers
	(b) Parts of Computers
	(c) Hardwares: Specifications and Data Storage Management
	(d) Softwares: Concept of System Softwares and Applications
2	Office Productivity Tools
	(a) MS Word: Creating, Editing, Formatting and Printing of Documents, Using
	Tools, Mailmerge and Print Review and Set-up
	(b) MS Excel: Creating Worksheet, Creating Various Formulae, Creating Charts,
	Rename and Copy of Worksheets, Using Tools, Printing Review and Set-up
	(c) Power Point: Create Project Report, Create Slides, Animation, Page Designing,
	Insert Image, View Page, Print Review and Set-up
3	Web
	(a) Use of Various Web Browser
	(b) Information Searching Tool
	(c) Downloading
	(d) Create New email ID
	(e) Sending Data through email
4	Accounting with Use of Accounting Softwares
	(a) Introduction to Accounting Software
	(b) Features of Accounting Softwares
	(c) Installation of Tally ERP.9 Accounting Software:
	i) Opening Screen of Tally, Creating Company, Loading / Selecting of
	Company, Setting a Company, Altering / Modifying Existing Company,
	Configuring Company
	ii) Menu Related to Accounts, Groups, Managing Groups and Multiple Groups
	iii) Ledgers: Creating Single Ledger, Advanced Uses of Single Ledger, Displaying
	Ledger and Altering Multiple Ledger
	iv) Inventory: Creation of Group and Creation of Stock
	v) Vouchers in Tally
	1. Pre-define Vouchers: Contra Vouchers, Sales Vouchers, Payment
	Vouchers, Receipt Vouchers, Journal Vouchers, Memo, Optional
	Vouchers and Post-dated Vouchers
	2. Configuring Vouchers, Creating / Customizing Vouchers, Displaying
	Vouchers and Altering Vouchers
	vi) Bank Deposit: Filling and Check Preparation and Bank Reconciliation
	vii) Depreciation: Fixed Installment Method, Reducing Balance Method and
	Change in Method
	viii)Reports: Trail Balance, Balance Sheet, Profit and Loss Account, Bank
	Reconciliation Statement
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Maximum Marks: 60 Questions to be Set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Q-1	Objective Type Question	15 Marks
Q-2	Question with Internal Choice within the Questions	15 Marks
Q-3	Question with Internal Choice within the Questions	15 Marks
Q-4	Question with Internal Choice within the Questions	15 Marks

Note: Questions can be Sub-divided into (a) and (b), if Necessary, for 8 and 7 Marks Respectively.

- Introduction to Computer by Peter Norton, Tata McGraw-Hill, New Delhi
- Computer Fundamentals by P.K. Sinha, P.B.P. Publications, New Delhi
- Fundamentals of Information Technology by S.K. Bansal, A.P.H. Publishing Corporation,
 New Delhi
- Using Microsoft Office XP by E. Bott and Woody Leonhard, Phuket Island Song Pen Co.
 Ltd., Phuket
- Microsoft Office 2010 by Gary B. Shelly and Misty E. Vermaat, Cengage Learning, Boston, U.S.A.
- The Complete Reference Internet by Margaret Levine Young, Tata McGraw-Hill, New Delhi
- The Complete Reference Internet by Harley Hahn, Tata McGraw-Hill, New Delhi
- www.tallysolutions.com

1.1.6 Business Communication - Paper I

Sr. No.	Modules	No. of Lectures
1	Nature and Process of Communication	10
2	Methods of Communication	15
3	Dimensions of Corporate Communication	15
4	Listening and Communication	10
	Total	50

Sr. No.	Modules / Units
1	Nature and Process of Communication
	(a) Concept of Communication
	(b) Definitions of Communication
	(c) Process of Effective Communication
	(d) Elements of Communication
	(e) Importance of Communication in Corporate World
2	Methods of Communication
	(a) Nature and Definitions of Verbal Communication
	(b) Oral Communication: Definition, Advantages and Disadvantages
	(c) Written Communication: Definition, Advantages and Disadvantages
	(d) Guidelines for Making Effective Verbal Communication
	(e) Non-verbal Communication: Facial Expressions, Gestures, Postures,
	Eye-Contact and Silence
3	Dimensions of Corporate Communication
	(a) Corporate World and Communication
	(b) Nature of Hierarchy in Corporate World
	(c) Downward Communication: Definition, Illustrations, Merits and Demerits
	(d) Upward Communication: Definition, Illustrations, Merits and Demerits
	(e) Horizontal Communication: Definition, Illustrations, Merits and Demerits
	(f) Vertical Communication: Definition, Illustrations, Merits and Demerits
	(g) Grapevine Communication: Definition, Illustrations, Merits and Demerits
4	Listening and Communication
	(a) Nature and Definitions of Listening
	(b) Importance of Effective Listening in Communication
	(c) Active and Passive Listening
	(d) Barriers to Effective Listening
	(e) Guidelines of Effective Listening

Maximum Marks: 60 Questions to be Set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Q-1	Short Notes (Any 3 Out 5)	15 Marks
Q-2	Question with Internal Choice within the Questions	15 Marks
Q-3	Question with Internal Choice within the Questions	15 Marks
Q-4	Question with Internal Choice within the Questions	15 Marks

Note: Questions can be Sub-divided into (a) and (b), if Necessary, for 8 and 7 Marks Respectively.

- Business Communication Today by Bovee and Thill, Tata McGraw-Hill, New Delhi
- Business Communication by Balasubramanyam, Vikas Publishing House, New Delhi
- Effective Business Communication by Kaul, Prentice Hall, New Delhi
- Communicative Competence in Business English by Robinson, Netrakanti and Shintre,
 Orient Longman, Hyderabad
- Business Communication by J.K. Sinha, Galgotia Publishing House, Delhi
- Effective Communication in Business by Walf and Warner, Southern Western Publications Cine Innali, U.S.A.
- Today's Business Letter Writing by Avett Elizabeth Maynard, Prentice Hall, New Delhi

1.1.7 Foundation Course - Commercial Environment - Paper I

Sr. No.	Modules	No. of Lectures
1	Introduction to Commerce	14
2	Business and Basic Commercial Information	10
3	Business and Basic Accounting Information	10
4	Basic Economic Challenges	10
5	Organization, Management and Administration	06
	Total	50

Sr. No.	Modules / Units
1	Introduction to Commerce
1.1	Concepts
	(a) Trade
	(b) Commerce
	(c) Business
	(d) Industry
	(e) Profession
	(f) Employment
1.2	Ecology and Business
	(a) Meaning of Environment
	(b) Ecology and Ecology Balance
	(c) Relationship between Ecology and Business
	(d) Protection of Environment and Need for Pollution Control
	(e) Environment Audit
1.3	Social Responsibilities of Business
	(a) Concept of Social Responsibilities
	(b) Cases for and Against Social Responsibilities
1.4	Business Ethics
	(a) Concept and Need
	(b) Principles of Business Ethics
2	Business and Basic Commercial Information
2.1	Managerial Response to Change in Business Environment
	(a) Management Information System (MIS)
	(b) Forecasting
	(c) Experts
	(d) Innovation
	(e) Acquisition
	(f) Merger
2.2	(g) Joint Venture
2.2	Commercial Terms
	(a) Services
	(b) Outstanding
	(c) e-Commerce (d) M-Commerce
	(e) Infrastructure
	(f) Bank Assurance
	(g) Liberalization
	(h) Privatization
	(i) Globalization
	(i) Profit
	U) Front

3	Business and Basic Accounting Information		
	(a) Meaning and Objectives of Accounting		
	(b) Accounting as a Source of Information		
	(c) Internal and External Users of Accounting Information and their Needs		
	(d) Basic Accounting Terms: Assets, Liability, Expenses, Capital Expenditure,		
	Revenue Expenditure, Income, Debtors, Creditors, Goods, Stock, Voucher,		
	Transaction and Drawings		
4	Basic Economic Challenges		
	(a) Poverty: Absolute and Relative		
	(b) Rural Development - Key Issues: Credit and Marketing, Co-operatives,		
	Farming, Organic Farming, Alternatives to Farming		
	(c) Employment: Concept, Problems and Policies		
	(d) Infrastructure: Concept, Types and Problems a Critical Assessment		
5	Organization, Management and Administration		
	(a) Organization: Concept and Features		
	(b) Management: Concept and Features		
	(c) Difference between Organization and Management		
	(d) Administration: Concept and Features		

Maximum Marks: 60 Questions to be Set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Q-1	Objective Type Question	15 Marks
Q-2	Question with Internal Choice within the Questions	15 Marks
Q-3	Question with Internal Choice within the Questions	15 Marks
Q-4	Question with Internal Choice within the Questions	15 Marks

Note: Questions can be Sub-divided into (a) and (b), if Necessary, for 8 and 7 Marks Respectively.

- Indian Economy under Liberalised System: Issues and Problems by Bhuleshkar, V. Ashok and Suresh R. Desai (eds), Himalaya Publishing House, Mumbai
- Business Environment by Cherunilam Francis, Himalaya Publishing House, Mumbai
- Centre for Science and Environment (1997), The State of India's Environment (1984-1985), CSE, New Delhi
- Man's Impact on Environment by T.R. Delwyler, Tata McGraw-Hill, New York
- Ecology and Development of Third World by A. Gupta, Roylledge, London
- Environmental Priorities in India and Sustainable Development by Khoshoo, Indian Environmental Society, New Delhi
- Environment and Entrepreneur by B.C. Tondon, Chugh Publications, Allahabad
- Entrepreneurial Megabucks by Siner A. David, John Willey and Sons, New York
- Practical Guide to Industrial Entrepreneur by S.B. Srivastava, Sultan Chand and Sons, New Delhi
- Entrepreneurship: New Venture Creation by Dacad H. Halt, Prentice Hall of India Ltd.,
 New Delhi
- Introduction to Accountancy by T.S. Grewal, S. Chand and Company (P) Ltd., New Delhi
- Financial Accounting by Lesile Chandwichk, Pentice Hall of India Adin Bakley (P) Ltd
- Accounting Principles by R.N. Anthony and J.S. Reece, Richard Irwin, Inc.
- Essentials of Management: An International Perspective by Harold Koontz and Heinz Weihrich, Tata McGraw-Hill, New Delhi
- Business Management and Organization by Thelma J. Talloo, Tata McGraw-Hill, New Delhi